



# Muhammad Zubair

## Relationship Manager

Zubair is a seasoned banker with more than 35 years of extensive experience in retail banking and relationship management with High-Net-Worth Individuals (HNWI).

He started his banking career in 1985, Abu Dhabi, with Bank of Credit & Commerce Emirates (BCCE) where he worked for 16 years. Following this, Zubair joined Faysal Bank, a reputed bank in Pakistan, where he worked as AVP – Mortgage Loans. Subsequently, he was appointed as a Branch Manager by an International Bank in Bahrain, in 2005, and later was promoted to Head of Retail and Wealth Management. Zubair managed to deliver a breakthrough by successfully arranging an US\$ 270mn in deposits in retail banking from diversified business in his 13-years tenure from HNWI, Businessmen, and Royal Families.

Zubair holds an MBA from the University of Missouri, USA (Abu Dhabi Campus).